# **Entrepreneurship**

**Unit 3.2A: Creating the Business Plan (KEY)** 

"A Complete Discussion of Legal Forms of Ownership"

Student: \_\_\_\_\_ Date: \_\_\_\_ Period: \_\_\_\_\_

1.	Forms of Legal Ownership
	• <u>Sole Proprietorship</u>
	• <u>Partnership</u>
	• Corporation
	— <u>Subchapter S Corporation</u>
	— <u>C-Corporation</u>
2.	Other Legal Form of Ownership <u>Limited Liability Company</u>
3.	Characteristics of a Sole Proprietorship
	• Owned and operated by <i>one</i> person
	• Easy to create
	• Receives <u>all profits</u> , incurs <u>any losses</u> , and is liable for the debts of business
	• Most entrepreneurs often switch to another form that provides more personal financial protection
	as the business grows

### **Advantages of a Sole Proprietorship**

- ✓ Easy and inexpensive to create
- ✓ Owner receives all profits
- ✓ Least regulated form of ownership
- ✓ Business pays no taxes. Owner pays

  personal income taxes which is a lower

  rate than the corporate tax rate.

#### **Disadvantages of a Sole Proprietorship**

- **✓** *Unlimited liability*
- ✓ Full responsibility for all debts
- ✓ Owners personal assets are at risk (i.e., home, car, etc.)
- ✓ May have insufficient skills
- **✓** *Upon death, the business dissolves*

## 4. Characteristics of a Partnership

- A business with two or more owners
- Partners do <u>not</u> have to share a business equally
- How the partnership interests are divided are spelled out in the *Partnership Agreement*.

#### **Advantages of a Partnership**

- ✓ Inexpensive and easy to create
- ✓ <u>Share ideas, abilities, and financial</u> obligations
- ✓ Owners pay taxes as personal income which is taxed at lower rate.

#### **Disadvantages of a Partnership**

- **✓** *Difficulty in dissolving partnership*
- **✓** *Personality conflicts*
- ✓ <u>Partners held liable for each other's</u> actions

## 5. Characteristics of a Corporation

- Registered by the <u>state</u> and operates <u>apart</u> from its owners
- A corporation <u>lives-on</u> after the owners die or have sold interest
- Ownership is represented by *shares of stock*, public or private

#### **Advantages of a Corporation**

- ✓ Corporations are separate legal entities from the owners
- ✓ <u>Perpetual Existence: The corporation is</u> not dissolved upon death of owners
- ✓ <u>Shareholder's liability is limited to</u> <u>amount invested. However, officers may</u> <u>be personally liable; i.e. Enron's late</u> <u>Kenneth Lay</u>

#### **Disadvantages of a Corporation**

- ✓ Expensive to start and requires a lot of legal paperwork. Must hire attorneys.
- ✓ <u>Corporation owners are seemingly</u> double-taxed
- ✓ The business' profits are taxed at a higher corporate rate
- ✓ The owner's income from the business (or shareholder's dividends) is also taxed as personal income

#### 6. Characteristics of the Two (2) Types of Corporations

#### **C-Corporation**

- The most common corporate form for large businesses (i.e., Federal Express, Microsoft)
- Can create status that may assist in getting *loans*
- Shareholders are owners of the corporation
- Required to have an elected <u>Board of</u>
   <u>Directors</u> to make decisions for the
   company
- Structured to accommodate employee benefits; *i.e.*, *pensions*, *retirement plans*, and profit sharing

#### **Subchapter S Corporation**

- <u>Designed for owners of smaller</u> <u>companies who want the liability</u> <u>protection of a corporation, but want to</u> avoid double taxation
- Shareholders liable to amount invested
- In smaller private corporations, the founders generally hold <u>all-or a</u> <u>majority</u>-of the stock.
- \*\*Pass-through Taxation: <u>Profits are</u> taxed once at shareholder's personal tax rate

## 7. Other Forms of Ownership

- <u>Limited Liability Company</u>
- Nonprofit Corporations

## 8. IMPORTANT: Before you start your company...

Check with your:

- ① State
- ② Accountants
- ③ Attorneys

**Why?** To determine which form of legal ownership most benefits your needs, company size, financial status, and issues of liability.